

Compass Sales Solutions Announces Strategic Partnership with PrintFleet

(Eagle, ID) January 2010 - Compass Sales Solutions, the leader in sales opportunity management software, and PrintFleet, a global leader in managed print software and supporting professional development services, have created a strategic partnership offering dealers exclusive benefits with two of the industry's top print management services companies.

This alliance offers new Compass Users one year of free access to PrintFleet's Enterprise Remote Monitoring System. PrintFleet Enterprise is a complete Print Management System designed to remotely collect and manage critical information from a client's printing environment, resulting in increased sales productivity, real time total cost of ownership (TCO) data, and more profitable deals.

"This partnership will allow our users access to one of the best monitoring systems in the industry, providing them all the tools needed to prospect, access, price, propose, close and maintain MPS customers," says George Gallian, CEO of Compass Sales Solutions. "Compass customers will just need a web browser to manage their fleets with PrintFleet. Equipment information and meters can then easily be imported into their Compass TCO Analyzer."

"Compass Sales Solutions' tenured experience and outstanding industry reputation make this strategic Partnership a certain success," says Chris McFarlane, President of PrintFleet. "We selected Compass Sales Solutions because it is the most effective and industry specific sales system available with a proven track record of success. The Compass Product easily integrates with PrintFleet, giving the customer a full suite of print management tools."

About Compass Sales Solutions

Compass Sales Solutions offers the most advanced Sales-force Automation, Solution Selling & Fleet Management software system, along with in depth consultative services provided by Industry recognized experts. Designed from a sales perspective, Compass merges the ability to manage your prospective database, complete detailed TCO analysis, price service contracts, generate thorough, professional proposals and sales paperwork all at the touch of a button. Compass offers complete integration with your ERP and Outlook. Visit our website at www.compasscontact.net or contact us at (800)295-0411.

About PrintFleet, Inc.

PrintFleet's family of print management software solutions manages over 2.2 billion pages worldwide, on a monthly basis. Its solutions range from simple rapid assessment to advanced, independently hosted print management offering unparalleled data collection, data integrity and back end support. PrintFleet software coupled with their award winning sales and marketing

support programs, empower dealers to build stronger customer relationships while evolving their overall corporate value. PrintFleet has the highest install base of any print management software vendor in the industry. We are the vendor of choice for print management and supporting business development services. Additional information about PrintFleet Inc. can be found at www.printfleet.com.