



## Compass Sales Solutions Announces Release of New Lease Management Tool

Ensure *all* your leases are managed by the sales team properly and securely.

Boise, ID – January, 2011 – Compass Sales Solutions, the leader in Sales Opportunity Management software announces the release of their newest creation, Lease Tracker. This innovative tool enables your Administrator to securely and easily import all lease information from any leasing company allowing for detailed management and reporting through Compass Sherpa.

This groundbreaking concept provides complete integration with all leasing companies via the easy to use import tool. This allows Compass Sherpa users to view critical information such as lease numbers, expirations, buy out amounts, escalations, allowance, base, overage, service elements, and notes without ever leaving their sales automation software.

Managing your portfolio has never been easier with our comprehensive lease tracking reports. Immediately identify which leases are not actively being managed and which leases are at a heightened risk due to lack of activity in order to take corrective steps.

Compass Sales Solutions understands a common challenge among dealers is managing multiple lease portfolios. “We feel like this new tool bridges the gap between multiple leasing companies and our customer’s Sales Departments” says Troy Casper, President of Compass Sales Solutions. “Having immediate access to this vital information ensures that users will never miss a lease expiration again!”

### **About Compass Sales Solutions:**

Compass Sales Solutions offers the most advanced Sales-force Automation, Solution Selling & Fleet Management software system, along with in depth consultative services provided by Industry recognized experts. Designed from a sales perspective, Compass combines the ability to manage your prospective database, complete detailed TCO analysis, price service contracts, generate thorough, professional proposals and sales paperwork, all at the touch of a button. Compass also offers complete integration with your ERP and Outlook systems. Visit our website at [www.compasscontact.net](http://www.compasscontact.net) or contact us at (800)295-0411.