



## **Compass Sales Solutions Announces Sharp Business Systems as their Newest Major Sherpa Upgrade**

Boise, ID – October 11, 2010 – Compass Sales Solutions, the leader in sales opportunity management software announces the successful upgrade and implementation of their newest product, Compass Sherpa, with Sharp Business Systems.

“I would like to thank the team at Compass Sales Solutions for their outstanding work during our upgrade to Sherpa, a must have sales force automation package for any dealership! Within 30 days their team was able to install and train over 400 Sharp team members spread throughout 10 locations. We are very pleased with the Sherpa product and the excellent service we received from their entire support and training staff!” says Luis Gonzalez, Senior Vice President of Sharp Electronics Corporation.

Sherpa, Compass’s newest product built in Microsoft’s .NET programming language, provides dealerships with everything they need to prospect, strategize, propose, forecast, and complete the order process.

Among the many enhancements dealers will benefit from by upgrading to this new product, are a new and improved home screen and dashboard, enhanced search options and filtering, redesigned TCO reports, streamlined Administration area, and much more.

“We couldn’t be happier about continuing our relationship with Sharp Business Systems, and our new Sherpa product.” said Troy Casper, President of Compass Sales Solutions. “We feel the benefit will be huge and we look forward to their continued success”.

### **About Compass Sales Solutions:**

Compass Sales Solutions offers the most advanced Sales-force Automation, Solution Selling & Fleet Management software system, along with in depth consultative services provided by Industry recognized experts. Designed from a sales perspective, Compass combines the ability to manage your prospective database, complete detailed TCO analysis, price service contracts, generate thorough, professional proposals and sales paperwork, all at the touch of a button. Compass also offers complete integration with your ERP and Outlook systems. Visit our website at [www.compasscontact.net](http://www.compasscontact.net) or contact us at (800)295-0411.

### **About Sharp Business Systems:**

From Multifunction Printers (MFPs)/Copiers to Network Printers and Fax Machines, Sharp Business Systems is a direct sales division of Sharp Electronics Corporation, one of the world's leading technology companies. Sharp Business Systems combines the business resources of an innovative leader with the familiarity of a company that understands your business. How your company is structured and how your information is shared, stored and protected dictates what we recommend from a systems perspective. Visit [www.sharpusa.com](http://www.sharpusa.com)