



## **Compass Sales Solutions Announces an Integration Partnership with CEO Juice!**

Boise, ID – September 20, 2010 – Compass Sales Solutions, the leader in sales opportunity management software and CEO Juice, a leader in automated processes and customized alerts for copier dealers, today announced an integration partnership. The integration of these two industry leading companies will help dealers maximize their investment with Compass Sherpa and its E-Automate Interface to increase sales.

“With this partnership, dealers can now leverage the power of CEO Juice to enhance the already successful E-Automate Link in Sherpa, said Troy Casper, President of Compass Sales Solutions.

CEO Juice bridges the gaps between various software components such as Compass Sales Solutions and E-Automate to provide automated best practices for copier dealerships. This Integration provides alerts to help keep your contracts profitable, and-you’re sales consultants motivated! Examples of these automated processes include pricing changes automatically being updated between your Compass Sherpa and E-Automate database, an automatic email from the Sales Manager to a Rep for all accounts not contacted in the past 90 days or automated processes showing a list of existing (and competitive) lease contracts that expire in the next twelve months where no contact has been made. These real time alerts identify issues as they are created and notify the correct pre-determined individuals to resolve the issues before they escalate. Additional notifications will occur if corrective action has not been taken in the specified time, ensuring nothing slips through the cracks.

“Our real-time alerts can now be seamlessly integrated into Compass Sherpa, one of the best Sales Opportunity Management Systems in the industry! You can now manage your entire Compass Sherpa database effortlessly, accurately and automatically”, says Gary Lavin, Partner of CEO Juice.

### **About Compass Sales Solutions:**

Compass Sales Solutions offers the most advanced Sales-force Automation, Solution Selling & Fleet Management software system, along with in depth consultative services provided by Industry recognized experts. Designed from a sales perspective, Compass combines the ability to manage your prospective database, complete detailed TCO analysis, price service contracts, generate thorough, professional proposals and sales paperwork, all at the touch of a button. Compass also offers complete integration with your ERP and Outlook systems. Visit our website at [www.compasscontact.net](http://www.compasscontact.net) or contact us at (800)295-0411.

### **About CEO Juice:**

CEO Juice provides Automated Best Practices for Copier Dealers. From managing and motivating sales, to service performance, to communicating with customers Juice ensures nothing falls through the cracks. CEO Juice is the right solution, with the right support, at the right time. For more information please visit [www.ceojuce.com](http://www.ceojuce.com).