



## **Compass Sales Solutions Announces Strategic Partnership with FMAudit**

Boise, ID – August, 2011 – Compass Sales Solutions, the leader in Sales Opportunity Management software, and FMAudit, a leader in Managed Print software, have created a strategic partnership which offers a comprehensive solution and tool set for growing your print management business.

This alliance offers dealers a complete package of everything needed for MPS success, including: the FMAudit Viewer USB keys and software, Compass Sherpa software, MPS training series and starter kit, including sample compensation plans, contract and proposal templates, preparation and assessment guides, and much more!

“This Partnership allows dealer’s access to the most powerful tools in the industry in one complete package. From prospecting and data collection, to TCO reporting, proposing and closing, this all-inclusive tool kit provides an unsurpassed level of seamless integration for dealers looking to achieve MPS success.” Says Troy Casper, CEO of Compass Sales Solutions.

“Compass’s enhanced integration with the FMAudit products provides our dealers the opportunity to save time and effort in responding to their strategic MPS opportunities in both new accounts and their existing customer base. Integrating sales and device data with our partners not only streamlines the business process but raises the MPS discussion to a more strategic level.” Says Darrell Leven, Vice President Sales at FMAudit.

The collaboration between Compass Sales Solution’s Compass Sherpa product and the suite of FMAudit products will provide dealers with an unprecedented competitive advantage, allowing them to perform the most accurate assessments and create the most comprehensive solutions possible!

### **About Compass Sales Solutions:**

Compass Sales Solutions offers the most advanced Sales-force Automation, Solution Selling & Fleet Management software system, along with in depth consultative services provided by Industry recognized experts. Designed from a sales perspective, Compass combines the ability to manage your prospective database, complete detailed TCO analysis, price service contracts, generate thorough, professional proposals and sales paperwork, all at the touch of a button. Compass also offers complete integration with your ERP and Outlook systems. Visit our website at [www.compasscontact.net](http://www.compasscontact.net) or contact us at (800)295-0411.

### **About FMAudit:**

FMAudit has a proven track record of print management software innovation. Since 1998, the principle partners in FMAudit have pioneered leading edge print assessment solutions that helped define the managed print services industry. Today, the company develops and supports an industry leading portfolio of managed print services software tools and solutions. FMAudit clients include copy and print dealers, OEM’s, Suppliers and Licensed Software Partners. For more information, visit [www.fmaudit.com](http://www.fmaudit.com) or contact FMAudit at [sales@fmaudit.com](mailto:sales@fmaudit.com) or by calling (573) 632-2461.